

OpalSoft Inc. (SBA 8a Firm)

Information Technology Schedule Price List

SIN 132-51 Information Technology Professional Services

Labor Hour GSA Schedule 70 (GS35F0688N)

Effective 12/11/2007) Supplemental Price List

On Site & Offsite



Labor Category	Hourly Rate	Volume/Quantity Discount More than 1000 Hours. Refer Note 1	Education-Degree
			General/Specialized Experience
Business Analyst I	67.04	61.68	MBA, 3 Years or an equivalent of 7 years of work related Experience
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Business Analyst II	92.83	85.40	MBA, 5 Years, or 12 years
System Analyst I	67.04	61.68	BS, 4 Years, or 7 Years
System Analyst II	97.98	90.15	MS, 7 Years or 12 years
Implementation Analyst	97.98	90.15	BS, 5 Years or 7 Years of work
Senior Solution Architect	103.14	94.89	MS, 5 Years or 12 Years
Program Manager	103.14	94.89	BS, MBA, 3 Years, or 12 years
Project Manager I	103.14	94.89	BS, MBA, 7 Years or 12 Years
Project Manager II	136.41	129.59	MS, MBA, 7 years or 15 years
Functional Consultant I	103.14	94.89	Business Degree, MS and 5 Years
Technical Consultant I	72.20	66.42	BS and 3 years, or 7 Years
Technical Consultant II	106.75	101.41	BS, 5 Years or 12 Years
Technical Lead	130.47	123.95	BS, 7 Years or 12 years
Application Programmer I	79.42	75.45	BS, 3 Years or 7 years
Application Programmer II	96.44	91.62	BS, 7 years or 10 Years
Database Designer	103.14	97.98	BS, 7 years or 10 Years
Database Developer I	72.20	66.43	BS, 4 Years or 8 Years
Database Developer II	103.14	97.98	MS, 7 Years or 12 Years
Database Administrator I	77.35	71.17	BS, 3 Years or 7 Years
Database Administrator II	122.48	116.35	BS, 7 Years or 12 Years
QA Manager	87.67	80.66	BS, 7 Years or 12 Years
QA Lead	72.20	66.42	BS, 5 Years or 7 Years
QA Tester	61.88	56.93	BS, 2 Years or 5 Years
Technical Writer	51.57	47.45	BS, 2 Years or 5 Years
Web/Internet Developer & Graphic Designer	61.88	56.93	BS, 2 Years or 5 Years
Web Master & Internet Specialist	82.51	75.91	BS, 4 Years or 8 Years
Helpdesk Support II	51.57	47.45	Technical Certification, 3 Years or 7 Years
Datawarehouse & BI Specialist	130.47	123.95	BS, 5 Years or 12 Years
Datamining Expert	113.46	104.38	BS, 7 Years or 12 Years
Report Writer & Designer	61.88	56.93	BS, 4 Years or 8 Years
Network Engineer	51.57	47.45	BS, 2 Years or 4 Years
Network & Infrastructure Management	92.83	85.40	BS, 4 Years or 8 Years

Note 1: OpalSoft will offer an additional 5-8% discount if the contract period exceeds 1000 hours per labor category. Refer to Volume/Quantity Discount Column

Note 2: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 3: GSA Price list approved under modification PA-0003 effective 12-11-2007